

Michael Abbott

Partner | Faegre Baker Daniels



Mike Abbott focuses his practice on corporate and finance law for clients ranging from startups and emerging growth clients to Fortune 500 companies.

Mergers & Acquisitions

Mike has represented buyers, sellers and institutional investors in many different types of M&A transactions. He recently represented:

- ▶ NASCAR in its purchase of the Iowa Speedway
- ▶ A technology company in its sale to a private equity buyer
- ▶ A strategic buyer in the stock acquisition of an outdoor apparel and accessories company
- ▶ A private equity buyer in a distressed asset acquisition of a manufacturing company
- ▶ A transportation company in its asset sale to a strategic buyer
- ▶ A global media company in its stock acquisition of a magazine and Web company
- ▶ A manufacturing company in its asset sale to a strategic buyer
- ▶ A strategic buyer in a leveraged buyout of a services company
- ▶ A financial services company in the sale of its investment bank

Finance and Restructuring

Mike provides integrated and strategic legal counsel on the full range of financial matters, including complex financial transactions and corporate debt restructurings. Recent transactions include representation of:

- ▶ A lender in the workout of a significant distressed credit
- ▶ An international corporate borrower in the negotiation and structuring of a \$100 million syndicated credit facility secured primarily with intellectual property assets
- ▶ A national convenience store chain in the negotiation and structuring of a \$250 million syndicated credit facility
- ▶ The agent and arranger in a \$75 million club credit facility
- ▶ A distressed manufacturing company in the restructuring of its operations
- ▶ A quasi-municipal entity in the restructuring of its public debt obligations
- ▶ A bank holding company in a complex restructuring and reverse stock split
- ▶ Various lenders and borrowers in restructurings and workouts

Emerging Companies, Private Equity and Venture Capital

Mike represents entrepreneurs, fast-growth companies and their investors at all stages of an enterprise's life. Recent transactions include representation of:

- ▶ An emerging company issuer in its first round accredited offering of common stock

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- ▶ A bio-tech company in several issuances of convertible debt and warrants
- ▶ A lead limited partner in the formation of a new private equity fund
- ▶ A private equity fund on its formation, management structure, and portfolio investments
- ▶ A startup Web-based consumer financial services company on its formation and several rounds of equity investments and provided general corporate advice and development and negotiation of partnership agreements

General Corporate Counseling

Mike is regularly involved in advising companies on general corporate matters, including corporate governance, contract preparation and negotiation, financing issues, restructurings, and ongoing strategic, transactional and regulatory matters.

Full Bio: FaegreBD.com/michael-abbott

David Barrett

Partner | Faegre Baker Daniels



David Barrett advises clients on transactional and day-to-day business needs in the following areas:

Mergers & Acquisitions, Joint Ventures, Strategic Partnerships

David's mergers and acquisitions experience includes representing buyers, sellers and mezzanine lenders in the negotiation and consummation of transactions in manufacturing, retail, service, logistics, financial institutions, life sciences, oil and gas, and other industries. He has created a subspecialty in the purchase and sale of convenience stores and retail fuel outlets, including representing one of the largest players in the industry.

David also represents companies headquartered in more than a dozen states, as well as several headquartered internationally. In addition to M&A, David has led multiple joint venture and other strategic transactions, including several public-private partnership transactions.

David's clients range from very small businesses with single owners to multinational companies. He has handled transactions ranging from less than \$1 million to \$1.9 billion, with the majority of his practice involving middle market deals of less than \$100 million.

David has acted as Indiana counsel on several large transactions involving out-of-state interests, many of which required opinion letters on specific Indiana corporate law issues.

Succession Planning

David works closely with business owners and management teams to develop and implement leadership and ownership succession plans. These plans are often multiple years in the making and typically involve working alongside members of the firm's wealth management team.

Debt and Equity Financing

David has negotiated numerous private placements of both debt and equity securities, including joint venture transactions and multiple-state offerings. He counsels on significant public-private partnerships involving public financing or tax credits, overseeing transactional, real estate and regulatory aspects in addition to financing matters.

Outside General Counsel, Contract Review and Drafting

David assists individuals and businesses of all sizes in addressing day-to-day legal needs, including organizing and structuring new entities, reorganizing and recapitalizing entities, and reviewing and

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drafting various types of agreements. He also oversees arrangements whereby in-house counsel outsources all or most contracts for review by a Faegre Baker Daniels team.

Business owners and investors also often turn to David for assistance in navigating disputes with other owners and/or investors.

David strives to provide excellent client service. He learns his clients' businesses and partners with them to perform services in an efficient and timely manner, always making himself available to meet their needs.

David is a member of the firm's management board and co-leader of its private companies practice.

Full Bio: *FaegreBD.com/david-barrett*



Ashley Behan

Underwriter, Mergers & Acquisitions Insurance | AIG



Ashley Behan is an underwriter in AIG's Mergers & Acquisitions Insurance Group and is responsible for managing the development, underwriting and marketing of transactional insurance products in the Atlanta, Boston, Philadelphia and Cleveland regions, including representations and warranties insurance. Prior to joining AIG in 2013, Ashley worked in the M&A group at Jones Day. While at Jones Day, she advised clients on a range of corporate matters, including mergers and acquisitions and general corporate governance.

Ashley holds a B.A. in Political Science from Russell Sage College, and a J.D. from Albany Law School.

Terry Bressler

Managing Director | Prairie Capital Advisors



Present Position

Terrel Bressler is a Managing Director in the Chicago office of Prairie Capital Advisors and focuses on M&A and Capital Advisory engagements. In this role, Mr. Bressler assists middle market business owners and their advisors understand and assess their strategic business alternatives and then develop and execute solutions to meet the owner's primary objectives. Typically these solutions include recapitalizations, mergers, acquisitions, company sales and ESOPs. Mr. Bressler works with family, management owned and private equity owned businesses and helps these clients address their growth and ownership transition issues.

Professional Experience

During his 25-year investment banking career, Mr. Bressler has originated and executed a wide variety of M&A and capital raising assignments for numerous middle-market companies and their shareholders. Mr. Bressler has worked as an advisor with clients in many industries and has developed extensive experience with companies in the manufacturing, consumer products and distribution sectors. During his career, he has raised nearly \$2 billion in debt, mezzanine and equity capital and has assisted in the sale of companies with valuations as small as \$10 million and as large as several hundred million. To date, Mr. Bressler has completed over 70 investment banking transactions.

Prior to joining Prairie Capital Advisors, Mr. Bressler has held Managing Director positions with the boutique investment banking groups including Stout Risius Ross and Cleary Gull. He was also an investment banking Partner with William Blair & Company and held senior investment banking positions with McDonald & Company (now part of Key Bank) and First Chicago Capital Markets (now JP Morgan Chase). In addition, Mr. Bressler spent several years in the private equity community working as the Director of Originations and Business Development for William Blair Mezzanine Capital Partners (now Merit Capital Partners), a \$1 billion investment fund advisor. Before starting his investment banking career, Mr. Bressler was a CPA in Arthur Andersen & Company's Small Business Advisory Division.

Education

Mr. Bressler holds a Master of Business Administration degree from the University of Wisconsin and Bachelor of Business Administration – Accounting from the University of Wisconsin – Milwaukee.

Professional Affiliations

- ▶ Association for Corporate Growth
- ▶ Small Business Investors Alliance



Michael Clausman

Senior Attorney | Hormel Foods Corporation



Michael W. Clausman is a Senior Attorney at Hormel Foods Corporation. Mr. Clausman is responsible for managing all legal aspects associated with Hormel's acquisitions and divestitures, both in the U.S. and abroad.

Mr. Clausman joined Hormel in 2011 after spending eight years in private practice.

While in private practice, he specialized in transactional law, including mergers & acquisition and corporate finance. During that time, he worked as outside counsel on numerous acquisitions for Hormel. He most recently managed Hormel's acquisition of the Skippy® peanut butter business, as well as CytoSport's Muscle Milk® business.

Mr. Clausman graduated with a bachelor's degree in finance from the University of Northern Iowa. He earned a juris doctor from the University of Minnesota Law School.



Adam Claypool

Managing Principal | Bridgepoint Merchant Banking



Adam Claypool is Co-Founder and Managing Principal of Bridgepoint Merchant Banking a merger and acquisition, corporate finance and fund management firm serving lower and middle market companies nationwide from its offices in Des Moines, IA and Lincoln, NE. Bridgepoint's principals have completed over \$104 billion of M&A and capital raising transactions. He is also the Founder and Manager of Bridgepoint Investment Partners a venture capital fund focusing on early stage software companies.

Previously, Adam founded two other lower and middle market focused boutique investment banking practices.

Adam brings a strong investment banking and private equity background, and is an experienced business advisor, working closely with private/family-owned businesses, entrepreneurs, venture capital-backed companies and private equity/venture capital firms. Mr. Claypool has nearly 15 years investment banking experience with a career focused exclusively on serving the needs of lower and middle market companies.

Claypool is a member or observer to the boards of BettrLife, BirdDog, Cyber Rain, GCommerce and TrueChoice Solutions. Civically, he serves on the Foundation Board of Hospice of Central Iowa, including the Strategic Planning Committee.

Adam received his Bachelor of Arts in Political Science with an emphasis in Economics at The University of Iowa and holds Series 7, 79, 65 and 63 securities licenses.



Dan Cosgrove

Vice President of Business Development | DuPont Pioneer



Daniel J. Cosgrove serves as Vice President of Business Development for DuPont Pioneer. The Business Development group is responsible for all mergers and acquisition activity, as well as all licensing and collaboration activity of the company.

A native of Sioux City, Iowa, Dan received his Bachelor of Science degree in engineering from Iowa State University in 1989 and his law degree from Drake University in 1992, and expects to receive a Master of Business Administration (MBA) from MIT Sloan School of Management in 2015. Prior to taking a business development role, Dan was the leader of the intellectual property group and corporate counsel at Pioneer. He came to Pioneer from the law firm of Zarley, McKee, Thomte, Voorhees & Sease in Des Moines, Iowa where he was a partner and practiced primarily in the area of patent litigation. He is a member of several bars including the State Court of Iowa and the United States Supreme Court, is licensed to practice before the U.S. Patent and Trademark Office.



Linda Crow

Partner | Faegre Baker Daniels



Linda Crow is a qualified solicitor in England and Wales. She is a senior member of Faegre Baker Daniels' corporate practice in London, which was named England's Law Firm of the Year for Restructuring Law by *Corporate INTL* in 2013.

Linda has considerable experience in all types of company, corporate finance transactions and commercial matters, including acquisitions, disposals, joint ventures, IPOs, secondary issues, takeovers and take privates — both domestic and cross border. She represents public companies listed on the London Stock Exchange main market and its junior market AIM, as well as companies listed on the NYSE and NASDAQ.

Linda's commercial experience includes advising on agency matters, distributorships, procurement and outsourcing deals. She advised HSBC on its outsourcing agreement with Arriva plc relating to its car rental fleet business and advised FleetCor relating to the outsourcing by Shell of its fuel cards business in approximately 34 jurisdictions.

Linda is also recognized for her expertise in working with international blue-chip groups which choose to restructure for commercial reasons and frequently advises solvent clients seeking to enhance the bottom line, increase shareholder value or operate in a more financially efficient and effective manner.

Full Bio: FaegreBD.com/linda-crow

Kyle Crowe

Managing Director | Greene Holcomb Fisher



During his extensive career as both an investment banker and a corporate attorney, Kyle Crowe has been deeply involved in all types of M&A services, including sell- and buy-side advisories, corporate divestitures, recapitalizations, strategic investments, defensive advisories and fairness opinions. Prior to joining Greene Holcomb Fisher, he was a managing director at Piper Jaffray, where he founded and directed the firm's Technology Mergers and Acquisitions Group. Kyle also practiced corporate law at Kirkland & Ellis in Chicago, where he specialized in mergers and acquisitions, public and private securities offerings and leveraged buyouts. Kyle is a graduate of The University of Iowa (BBA, MBA and JD), where he was a member of the University of Iowa's Big Ten Championship football team and Editor in Chief of the *Iowa Law Review*.

Ty Doggett

Director, Tax Services | McGladrey LLP



Summary of Experience

Ty is a Tax Director providing compliance and planning services for middle-market retail, manufacturing, and service businesses and their owners. As a firm thought leader, Ty participates on bi-weekly conference calls for the Western Region Tax Ideas Group and leads the Comprehensive Tax Review initiative for the Des Moines office. His lead tax services role includes assisting clients with the following:

- ▶ State and local taxation
- ▶ IRS representation
- ▶ Accounting method changes
- ▶ Credits and Incentives
- ▶ ASC 740 tax provisions
- ▶ Estate & succession planning

For the past five years, Ty has served as a member of McGladrey's National Corporate Tax and Transaction Group consulting on engagements throughout the Central Region of the United States. In this role, he works directly with National Tax members to advise on transactions including but not limited to:

- ▶ Tax free reorganizations (internal & external transactions)
- ▶ Taxable transactions – stock, asset, & IRC § 338(h)(10)
- ▶ Partnership / joint venture transactions (tax free, partially taxable, & disguised sales)
- ▶ Partnership special allocations, elections & calculations
- ▶ Member & shareholder buy-outs
- ▶ Tax due diligence (Buy & Sell Side).

In addition to providing mergers and acquisition consulting, Ty regularly serves as an instructor for McGladrey's National Continuing Professional Education (CPE) courses and is a frequent speaker to the investment and finance community on corporate transactions and tax considerations.

Professional Affiliations and Credentials

- ▶ Iowa Society of Certified Public Accountants
- ▶ American Institute of Certified Public Accountants
- ▶ Association for Corporate Growth: Nebraska, Membership Committee Education
- ▶ Bachelor of Arts, accounting with Highest Distinction, University of Iowa
- ▶ Master's of Accountancy, University of Iowa (Outstanding Master's Candidate Award)



Bruce Engler

Partner | Faegre Baker Daniels



Bruce Engler is the head of the firm's mergers & acquisitions practice. Bruce has represented buyers, sellers and institutional investors in many different types of public and private M&A transactions. He has been lead counsel representing strategic and private equity clients in scores of significant M&A transactions with aggregate deal values totaling billions of dollars. In 2014, *Chambers USA* ranked Bruce as one of the top three Corporate/M&A attorneys in Minnesota.

In recent years, *Chambers USA* has described Bruce as "one of Minnesota's preeminent M&A lawyers," "the 'cream of the crop' among M&A lawyers," "pragmatic and reasonable" and "a very business-oriented lawyer who focuses on the deal." Bruce has been quoted frequently in the media on M&A topics.

Bruce's most recent M&A transactions include the following:

- ▶ Representing Lake Region Medical in its sale to Accelent, Inc., which is a portfolio company of KKR (\$380 million transaction). Lake Region Medical is a leading manufacturer of guide wires and other medical technology products. Accelent is a medical device technology company and a portfolio company of KKR.
- ▶ Representing the Minneapolis Star Tribune in its sale to Glen Taylor, billionaire Minnesota investor and owner of the NBA Minnesota Timberwolves (\$100 million transaction)
- ▶ Representing Kito Corporation, a Japanese public company, in its purchase of Peerless Industrial Group (\$115 million transaction). Kito is a worldwide leader in the design and manufacturing of hoists, cranes and other components for overhead lifting and other material handling products. Peerless is the largest manufacturer and distributor of industrial and commercial chain and traction products in North America.

Full Bio: FaegreBD.com/bruce-engler

Steve Hodapp

Vice President | Wells Fargo Securities



Steve Hodapp is a vice president in Regional Investment Banking at Wells Fargo Securities. He joined Wells Fargo in 2008 and has worked on the Regional Investment Banking team since 2009.

Prior to joining Wells Fargo, Steve worked for A.G. Edwards as an associate in the mergers and acquisitions group, focusing on manufacturing, consumer products, and energy transactions.

Before joining A.G. Edwards, Steve worked in a corporate development capacity at Mattel, where he focused on sourcing and executing acquisitions and negotiating distribution agreements, highlighted by Mattel's \$236MM acquisition of Radica Games. Early in his career, Steve worked as an investment banking analyst for three years at A.G. Edwards in the consumer retail group.

Steve earned a B.B.A. from the University of Notre Dame and an M.B.A. from the Anderson School at the University of California – Los Angeles.

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Steve Jacobs

President | BCC Advisers



Steven G. Jacobs is President and Co-Founder of BCC ADVISERS. He has over 35 years of experience in the financial services industry. This includes structuring and negotiating transactions and advising companies on financial matters. Mr. Jacobs has advised on over 100 assignments assisting shareholders and managers in identifying and accomplishing business transfer, corporate finance and business planning objectives. Mr. Jacobs' clients include business owners in a variety of industries and markets worldwide.

Prior to founding BCC ADVISERS in 1990, Mr. Jacobs was a Senior Officer at Bankers Trust Company, providing commercial, real estate, and consumer lending as well as management of the retail banking division during his 13-year career.

An Iowa native (home town Indianola), Mr. Jacobs earned his B.S. and M.B.A. from Drake University. He is a licensed Iowa Real Estate Broker and a Registered Representative with StillPoint Capital, LLC, licensed to deal in securities relating to business transfer, capital markets, corporate finance, limited partnerships and private placements. BCC is a member of the Alliance of International Corporate Advisors (AICA) with affiliated offices worldwide, providing the firm with global reach. Mr. Jacobs serves as AICA's Treasurer. He is a Board Member of Employers Mutual Casualty Insurance Company, Board Member of the Iowa Association of Business and Industry (ABI), Board Member and past President of the West Des Moines Community Enrichment Foundation, an Officer and Board Member of the Iowa Scottish Rite Masonic Foundation, and serves on the screening committee of Plains Angels, an angel investor forum. Mr. Jacobs is an active member of Plymouth Congregational Church and Des Moines Rotary Club. He has led numerous fund-raising and non-profit organizations over his professional business career, including serving as President of the Variety Club of Iowa, Chair of the West Des Moines Library Board of Trustees and Moderator of Plymouth Congregational Church.

To contact Steve Jacobs concerning your business transfer or corporate finance needs, email steve@bccadvisers.com or call toll free 1-866-787-8019.

Patrick Jensen

Managing Director | Prairie Capital



Patrick Jensen currently serves as a Managing Director of Prairie Capital, and is responsible for sourcing and evaluating potential investments, structuring and negotiating transactions, and working with portfolio companies.

Prior to joining Prairie Capital in 2012, Patrick enjoyed a successful fifteen-year career in investment banking, most recently as a Managing Director in the Chicago office of Duff & Phelps, which he joined in 2000. Patrick began his career at Vine Street Partners, Inc., a boutique investment bank focused on sell-side, buy-side and capital raising transactions.

With over fifteen years dedicated to the middle market, Patrick has closed more than 50 transactions, working predominately with entrepreneurs, families and privately held businesses.

Patrick graduated from the University of Illinois with a BS in Finance. He received his MBA from the Kellogg School of Management at Northwestern University. Patrick lives with his wife and two children in Clarendon Hills, Illinois.

In addition to his responsibilities at Prairie, Patrick and his wife have been active supporters in a variety of volunteer and fundraising services, including the Hope4Bridget Foundation, the Little City Foundation, and Hephzibah Children's Association. For additional information about these organizations, please see the Civic Engagement section of this website.

Eric Lohmeier

President | NCP, Inc.



Mr. Lohmeier is the President of NCP, Inc., a Midwest based Corporate Finance Advisory Firm. Prior to assuming a controlling interest in NCP, Mr. Lohmeier was employed by Wachovia Securities Institutional Capital Markets Division (since acquired by Wells Fargo) in their Chicago and Des Moines, IA offices as a senior equity research analyst specializing in financial and real estate securities and later in an investment banking role. He has almost 20 years of experience in the financial industry.

Mr. Lohmeier holds an MBA (finance specialization) from the University of Iowa (Iowa City, IA) and a Bachelor of Arts degree in Economics and English (minor) from Simpson College (Indianola, IA). Mr. Lohmeier was awarded a CFA charter from the CFA Institute in the fall of 2000 and is a Past President of the CFA Society of Iowa's Board of Directors. He has also served on various regional non-profit and private company boards, including Rotary, Big Brothers / Big Sisters and the Business Development Board of the Greater Des Moines Partnership. Mr. Lohmeier frequently lectures for both graduate and under-graduate business classes for the University of Iowa, Iowa State University and Simpson College on topics ranging from real estate finance to investment banking.



Natalie Merrill

Executive Director, Corporate Finance & Investment Banking and Corporate Secretary | Renewable Energy Group



For more than 10 years, Natalie Merrill has worked within the finance and accounting sectors. Ms. Merrill leads REG's Corporate Finance and Investment Banking activities with responsibility for financings, strategy, and mergers and acquisitions. Additionally, she assists in the evaluation of business development opportunities and strategic investments, and coordinates internal financial analysis on behalf of other REG business units. Prior to her current role, she served in various other roles including as REG's Treasurer. Ms. Merrill is a Board Member on the Ames Chamber of Commerce and serves as the Treasurer. She is also a Board Member for the Iowa Capital Investment Board. Prior to joining REG, Ms. Merrill was at Deloitte in consulting and also accounting. Ms. Merrill is a Certified Public Accountant and graduated with a Bachelor of Science in Accounting and a Masters of Accountancy from Truman State University. She earned her Masters of Business Administration from Washington University in St. Louis.

Mark Pihlstrom

Partner | Faegre Baker Daniels



Mark's practice focuses on mergers and acquisitions and representation of emerging companies and venture capital investors. In addition to his work with individual clients, Mark leads FaegreBD's Emerging Companies & Venture Capital practice.

Emerging Companies & Venture Capital

Mark represents emerging companies, venture capital funds and corporate venture arms in private placements of debt and equity securities. He is regularly involved in advising start-ups to public companies on general corporate matters, including corporate governance, contract preparation and negotiation, financing issues, restructurings, and ongoing strategic and transactional matters.

Mark's client roster in significant venture capital investments includes 3M Company, TT Capital Partners, UnitedHealth Group and The Valspar Corporation.

Mergers and Acquisitions

Mark regularly represents buyers and sellers, strategic and private equity, in mergers, stock- and asset-based transactions and leveraged buyouts ranging from less than \$200,000 to more than \$1 billion.

His client roster in significant M&A transactions includes Thomson Reuters, General Mills, UnitedHealth Group, Time Warner Cable, Gambro, Goldner Hawn Johnson & Morrison, Grey Mountain Partners and Norwest Equity Partners.

Section 363 Bankruptcy Acquisitions

Mark also represents purchasers in Section 363 bankruptcy sales. His clients include Baxter International and Wayzata Investment Partners.

Full Bio: FaegreBD.com/mark-pihlstrom



Lisa Pugh

Partner | Faegre Baker Daniels



Lisa Pugh is a partner in the firm's corporate practice. She represents a wide variety of corporations and LLCs in connection with tax and corporate matters. Lisa advises public and private corporations on mergers and acquisitions, including taxable and tax-free transactions, as well as related issues such as executive compensation. She works with emerging and established companies on business development and joint ventures. Lisa also has expertise in the tax aspects of public stock and debt offerings, convertible debt, debt securities denominated in various foreign currencies, and debt securities linked to market performance and stock indices.

Lisa serves on the board of The Playwrights' Center, an organization supporting playwrights and playwriting, and is its former president. She is a member of the firm's benefits working group and former chair of the firm's benefits committee.

Full Bio: FaegreBD.com/lisa-pugh

Keith Radtke

Partner | Faegre Baker Daniels



Keith Radtke is a partner in Faegre Baker Daniels' Minneapolis office, specializing in mergers and acquisitions, private equity, commercial transactions and general corporate counseling.

Mergers & Acquisitions

Keith regularly represents buyers, sellers and institutional investors in many different types of strategic and private equity M&A transactions, strategic investments and joint ventures. He also represents owners of privately held companies in connection with the sale of their business.

Private Equity

Keith regularly represents many of the leading private equity firms in the Twin Cities metropolitan area. He also represents management groups in connection with their investment and incentive arrangements in private equity transactions. His experience includes spearheading the overall transaction process, negotiating the acquisition-related aspects, and structuring and negotiating equity arrangements.

Corporate Experience

Keith also represents privately held companies, portfolio companies of private equity firms and other emerging private companies in connection with corporate governance matters, key contracts and other corporate matters. He also regularly acts as outside counsel to privately held companies, helping them analyze and solve day-to-day legal issues.

Keith joined Faegre Baker Daniels in 1996. From 1999 through 2001, he worked as an investment banker in U.S. Bancorp Piper Jaffray's technology mergers and acquisitions group.

Full Bio: FaegreBD.com/keith-radtke

Craig Schioppo

Managing Director | Marsh USA Inc.



Current Responsibilities

Craig Schioppo is a managing director with Marsh's Transactional Risk Group in New York. As the Transactional Risk Practice Leader, he is known as an expert in the insurance of financial and transaction risks, including M&A insurance, tax insurance, and insurance programs addressing regulatory, environmental, and litigation risks. Craig is constantly involved in the development of dedicated insurance products that facilitate mergers, acquisitions, and other corporate transactions. He is also involved in negotiating the terms and conditions of all of the transactional risk solutions.

Experience

Craig joined Marsh in 2003. He began his career as a staff accountant at Anchin Block & Anchin LLP in 1993. After spending two years as an auditor, Craig spent the next five years as a supervisor in the Tax Department where he was intimately involved in both corporate and individual tax planning and compliance. During his last four years as an accountant, Craig attended New York Law School as an evening student and was a Notes and Comments Editor of the law review.

Upon graduating law school, Craig spent the next four years practicing corporate and securities law at Kramer Levin Naftalis & Frankel LLP. As a corporate attorney, he had a diverse transactional-based practice with significant experience in domestic and cross-border mergers and acquisitions, joint ventures, securities, and general corporate matters.

Education

- ▶ BS in accounting, the State University of New York at Albany
- ▶ JD, New York Law School, magna cum laude

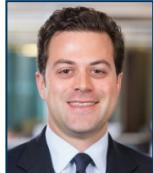
Affiliations

- ▶ Resident property and casualty insurance broker in the State of New York
- ▶ Nonresident property and casualty insurance broker in a majority of US jurisdictions
- ▶ Admitted to practice law in the State of New York



Todd Simpson

Vice President, Investment Management Division | Goldman, Sachs & Co.



Todd is a Vice President in the Investment Management Division. He joined the Private Wealth Management Group in 2004. Todd is part of a five-person team, based in Chicago. The team's clients include owners of privately-held businesses, entrepreneurs, senior executives of publicly-traded companies, private equity investors, and private foundations. Todd is a Chartered Financial Analyst and a member of the CFA Society of Chicago. Todd graduated from Duke University with a Bachelor of Arts in Economics. He is on the Duke Development Council National Board of Directors. Todd is originally from Philadelphia, Pennsylvania.



Shane Slominski

Principal | Tonka Bay Equity Partners



Shane Slominski is a Principal at Tonka Bay Equity Partners, a private equity firm with \$350 million of capital under management in three funds. Tonka Bay acquires and invests in highly-engineered manufacturing, value-added distribution and business services companies. Mr. Slominski is responsible for sourcing, structuring, and closing new investment opportunities. He also provides strategic oversight to portfolio companies and helps create value through strategic initiatives. Slominski previously worked for Deloitte & Touche and Arthur Andersen and is a graduate of the University of Notre Dame.



Mike Taylor

Managing Partner | Midwest Growth Partners



Mr. Taylor is a founding partner at Midwest Growth Partners (MGP), a private equity fund focused on investing in the lower middle market. Responsibilities at MGP include: initiating investment opportunities, analyzing deals, conducting due diligence, negotiating deal structures, working with portfolio management teams and serving on the board of directors for portfolio companies. In addition to serving on the investment committee at MGP, Mr. Taylor serves on the board of directors for GRX Holdings, LLC, Top Tier Holdings, LLC, and Iowa Steel Holdings, LLC.

Mr. Taylor has over 11 years of experience in entrepreneurial investing and operational roles. Prior to MGP, Mr. Taylor was a founding partner at Top Tier Holdings, LLC, a small, closely held private equity fund that focused primarily on turnaround and distressed deals. Mr. Taylor was responsible for developing Top Tier's investment portfolio by sourcing and executing on investment opportunities, as well as serving in transitional leadership roles within newly acquired portfolio companies. Prior to co-founding Top Tier, Mr. Taylor managed a privately held, diversified commercial-scale farming operation in north central Iowa.

Mr. Taylor received his B.S. from Iowa State University, graduating as a member of the Cardinal Key Honor Society while also being named a C. H. Sandage Excellence Scholar. Mr. Taylor earned his MBA from the University of Iowa.

Outside of the office, Mr. Taylor has served on the Board of Governors as program co-chair for Leadership Iowa and also as a founding board member of Leadership Iowa University. Mr. Taylor volunteers with the Agricultural Entrepreneurship Initiative (AgEI) at Iowa State University as a mentor for aspiring entrepreneurs. Mr. Taylor enjoys spending free time with his wife Lindsay and their three children, working on the family farm operation in addition to outdoor activities including biking, hunting and fishing.



Alex Travis

Principal | Medallion Capital, Inc.



Alexander S. Travis has over 10 years of private equity, investment banking and institutional asset management experience. Prior to joining MCI, Alex was responsible for new business development at Northstar Capital, a Minneapolis-based subordinated debt fund focused primarily on private equity-backed lower middle market transactions. Prior to that, Alex held positions with Aviva Investors and Churchill Capital, and began his career in Minneapolis with Piper Jaffray & Co. Alex holds a B.A. from Iowa State University.



Patrick Ulman

Director, Corporate Development | Polaris Industries, Inc.



Patrick is a Director, Corporate Development for Polaris Industries, Inc. based out of Medina, MN. He facilitates all stages of the M&A process from target identification through post-close integration planning. In this role, he provides direction to acquisition due-diligence and integration team members and ensures compliance to Polaris' Acquisition Framework. Prior to Polaris, Patrick spent 10 years with General Electric in a variety of roles in GE's financial services, equipment services and energy businesses; the last 8 years with GE he was in corporate development. Prior to GE, he was involved in a number of positions, including the co-founding of boutique strategy consulting firm focused on revenue management for transportation companies. He has been an active member and associated with dozens of closed transactions, representing over \$15Billion of value. He has MBA and BA degrees from Northwestern University and is a loyal Wildcats fan across all seasons. He currently resides in the Minneapolis, MN area with his wife and two small kids.